## NORTH DAKOTA SIRN RADIO PRICING

APX NEXT and APX N SERIES
RADIO SUMMARY - UPDATED 3/31/23

## **North Dakota Motorola Solution's Contact Information**

# Lisa Duckstad Senior Account Manager

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## **Manufacturer Representatives & Service**

Contractor	Address	City/State	Telephone
Electronic Communications Inc	212 W Main Ave	Bismark, ND	701-258-7698
Stones Mobile Radio	1006 6th Ave SE	Devils Lake, ND	701-6624040
Kohler Communications	1429 Main Street	Dickinson, ND	701-225-5554
Mid States Wireless	55 N 3rd Street	Fargo, ND	701-293-9561
Stones Mobile Radio	1550 47th Ave S.	Grand Forks, ND	701-772-6691
Mid States Wireless	7050 HWY 2 East	Minot, ND	701-837-8634
Kohler Communications	RR3 Box 250K	Williston, ND	701-774-8596
TAB Electronics	80 7 Mile Dr.	Glendive, MT	406-365-4310
Roger's Two Way Radio	102 Lincoln Avenue SE	Bemidji, MN	218-751-3077

# **NORTH DAKOTA SIRN RADIO PRICING**

**APX NEXT and APX N SERIES** 

#### PORTABLE/HANDHELD MODELS

#### NORTH DAKOTA SIRN RADIO PRICING

Radio	Included hardware, software and feature part numbers	List Price	Discount %	State Contract Price
APX NEXT SINGLE BAND All Bundles Model	H45TGT9PW8AN, QA00569AP, BD00001AA, BD00010AA, BD00015AA. BD00020AA	\$11,225.00	27%	\$8,390.18
APX NEXT XE SINGLE BAND All Bundles Model	H45TGT9PW8AN, QA00569AP, QA01427AK, QA02006AE, BD00001AA, BD00010AA, BD00015AA, BD00020AA	\$12,023.00	27%	\$8,972.72
APX Next XN SINGLE BAND All Bundles Model	H45TGU9PW8AN, BD00004AA, BD00010AA, BD00015AA, BD00020AA	\$13,315.00	27%	\$10,626.85
APX N70 All Bundles 700/800 Model	H35UCT9PW8AN, BD00001AA, BD00010AA, BD00015AA, BD00020AA, BD00037AA	\$9,866.00	27%	\$7,763.83
APX N50 All Bundles 700/800 Model	H25UCF9PW6AN, BD00032AA, BD00035AA, BD00033AA, BD00020AA, BD00015AA, BD00037AA, BD00034AA, BD00036AA, SSV01S01663A	\$9,521.00	27%	\$7,271.93
APX N30 All Bundles 700/800 Model	H15UCF9PW6AN, BD00032AA, BD00033AA, BD00020AA, BD00015AA, BD00034AA, LSV01S03084A, SSV01S01663A, SSV01S01662B	\$6,671.00	27%	\$4,934.63

Please consult your Motorola Solutions Representative to review radio configurations needed or desired for your agency and options for upgraded batteries (or intrinsically safe), radio chargers, accessories, speaker mic selection. Additional desired features or accessory upgrades are additional cost



<sup>\*\*\*</sup>Pricing does not include programming or installation.

## **RADIO PART NUMBER GUIDE**

#### **APX NEXT and APX N SERIES**

Model Number Description		State Contract Price					
APX NEXT							
	SINGLE BAND MODEL						
H45TGT9PW8AN	APX NEXT SINGLE BAND MODEL 4.5 Portable	\$4,847.93					
QA00569AP	ADD: 7/800MHZ BAND.	\$0.00					
BD00001AA	\$2,267.38						
	ALL BAND MODEL						
H55TGT9PW8AN	APX NEXT ALL-BAND MODEL 4.5 PORTABLE.	\$6,015.93					
QA00569AP	ADD: 7/800MHZ BAND.	\$0.00					
BD00001AA	CORE BUNDLE.	\$2,267.38					
	APX NEXT ADD-ONS						
BD00010AA	ADD: SECURITY BUNDLE.	\$746.79					
BD00015AA	ADD: OPERATIONAL BUNDLE.	\$151.11					
BD00020AA	ADD: TACTICAL BUNDLE.	\$181.04					

	APX NEXT XE				
	SINGLE BAND MODEL				
H45TGT9PW8AN	APX NEXT XE SINGLE BAND MODEL 4.5 PORTABLE	\$4,847.93			
QA00569AP	ADD: 7/800MHZ BAND.	\$0.00			
QA01427AK	ALT: APX NEXT XE HOUSING GREEN.	\$20.44			
QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO.	\$562.10			
BD00001AA	CORE BUNDLE.	\$2,267.38			
	ALL BAND MODEL				
H55TGT9PW8AN	APX NEXT ALL-BAND MODEL 4.5 PORTABLE.	\$6,180.75			
QA00569AP	ADD: 7/800MHZ BAND.	\$0.00			
QA01427AK	ALT: APX NEXT XE HOUSING GREEN.	\$20.44			
QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO.	\$562.10			
BD00001AA	CORE BUNDLE.	\$2,267.38			
	APX NEXT XE ADD-ONS				
BD00010AA	ADD: SECURITY BUNDLE.	\$746.79			
BD00015AA	ADD: OPERATIONAL BUNDLE.	\$151.11			
BD00020AA	ADD: TACTICAL BUNDLE.	\$181.04			

APX NEXT XN					
	SINGLE BAND MODEL				
H45TGU9PW8AN	APX NEXT XN SINGLE BAND MODEL 4.5 PORTABLE	\$6,453.93			
BD00001AA	CORE BUNDLE XN	\$2,187.08			
	ALL BAND MODEL				
H55TGU9PW8AN	APX NEXT XN; ALL-BAND MODEL 4.5 PORTABLE.	\$7,621.93			
BD00001AA CORE BUNDLE XN		\$2,187.08			
	APX NEXT XN ADD-ONS				
BD00010AA	ADD: SECURITY BUNDLE.	\$746.79			
BD00015AA	ADD: OPERATIONAL BUNDLE.	\$151.11			
BD00020AA	ADD: TACTICAL BUNDLE.	\$181.04			

	APX N SERIES	
	APX N70	
H35UCT9PW8AN	APX N70 7/800 MODEL 4.5 PORTABLE.	\$3,660.22
BD00001AA	CORE BUNDLE	\$2,267.38
	ADD-ONS	
BD00010AA	ADD: SECURITY BUNDLE.	\$746.79
BD00015AA	ADD: OPERATIONAL BUNDLE.	\$151.11
BD00020AA	ADD: TACTICAL BUNDLE.	\$181.04
BD00037AA	ADD: AUDIO BUNDLE.	\$195.64
	APX N50	
H25UCF9PW6AN	APX N50 7/800 MODEL 2 PORTABLE.	\$2,384.91
BD00032AA	ESSENTIAL CORE BUNDLE	\$1,638.12
	ADD-ONS	
BD00035AA	ADD: ADVANCED SECURITY BUNDLE.	\$751.17
BD00033AA	ADD: ESSENTIAL SECURITY BUNDLE.	\$454.79
BD00020AA	ADD: TACTICAL BUNDLE.	\$181.04
3D00015AA	ADD: OPERATIONAL BUNDLE.	\$151.11
3D00037AA	ADD: AUDIO BUNDLE.	\$195.64
3D00034AA	ADD: SITUATIONAL BUNDLE.	\$331.42
BD00036AA	ADD: ENHANCED SW & HW BUNDLE.	\$511.73
SSV01S01663A	APX SMART CONNECT(5 Years)	\$480.00
	APX N30	
H25UCF9PW6AN	APX N30 7/800 MODEL 2 PORTABLE.	\$1,797.99
BD00032AA	ESSENTIAL CORE BUNDLE.	\$1,638.12
	ADD-ONS	
BD00033AA	ADD: ESSENTIAL SECURITY BUNDLE.	\$454.79
BD00020AA	ADD: TACTICAL BUNDLE.	\$181.04
BD00015AA	ADD: OPERATIONAL BUNDLE.	\$151.11
3D00034AA	ADD: SITUATIONAL BUNDLE.	\$331.42
SSV01S01663A	APX SMART CONNECT(1 Year)	\$96.00
SSV01S01662B	VIQI VIRTUAL PARTNER-APX(1 Year)	\$144.00

BUNDLE NAME	WHAT IS INCLUDED
CORE BUNDLE (APX NEXT & N70)	SUBMERSIBLE (DELTA T); SMARTZONE OPERATION; ASTRO DIGITAL CAI OPERATION; P25 9600 BAUD TRUNKING; VIQI VC RADIO OPERATION; ENHANCED DATA; MULTICAST VOTING SCAN; TDMA OPERATION; WIFI CAPABILITY
SECURITY BUNDLE (APX NEXT & N70)	P25 LINK LAYER AUTHENTICATION; ASTRO 25 OTAR W/ MULTIKEY; DVP-XL ENCRYPTION AND ADP; AES/DES-XL/DES-OFB ENCRYPTION AND ADP
OPERATIONAL BUNDLE (APX NEXT & N SERIES)	MANDOWN OPERATION; ADD: DVRS PSU ACTIVATION
TACTICAL BUNDLE (APX NEXT & N SERIES)	DIGITAL TONE SIGNALING; APX PERSONNEL ACCOUNTABILITY
ESSENTIAL CORE BUNDLE (APX N50 & N30)	3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM; PROGRAMMING OVER P25 (OTAP); MULTICAST VOTING SCAN; TDMA OPERATION; WIFI CAPABILITY; BASIC VOICE CONTROL; ENHANCED DATA; SITE SELECTABLE ALERT FOR P25 TRUNKING
SITUATIONAL BUNDLE (APX N50 & N30)	MISSION CRITICAL GEOFENCING; TRUNKED RADIO TRACE/ REMOTE MO; ONE TOUCH/STATUS MSG; THIRD PARTY DATA MODEM TETHERING; GROUP SERVICES
ADVANCED SECURITY BUNDLE (APX N50)	TACTICAL RADIO STW-STUN/KILL; DVP-XL ENCRYPTION AND ADP; ASTRO 25 OTAR W/ MULTIKEY; AES/DES-XL/DES-OFB ENCRYPTION AND ADP
ESSENTIAL SECURITY BUNDLE (APX N50)	P25 LINK LAYER AUTHENTICATION
ESSENTIAL SECURITY BUNDLE (APX N30)	MULTIKEY; AES 256 SW ENCRYPTION AND ADP; P25 LINK LAYER AUTHENTICATION
AUDIO BUNDLE (APX N50)	ADAPTIVE NOISE SUPPRESSION; ADAPTIVE SPEAKER VOLUME; EXTREME 1-SIDED NOISE REDUCTION



## **Subscriptions Services for the APX Next and N70**

ITEM NUMBER	ITEM DESCRIPTION	PROMOTION DETAILS	UNIT RECURING SALE PRICE	PROMOTIONAL DISCOUNT	TERMS	EXT. SALE PRICE
H636AB	ADD: APX NEXT APPLICATION SUBSCRIPTION BUNDLE PROMO.	As a promotion, customers will receive their choice of 4 application services for free for the first 12 months. Please select the 4 or more application services desired for the first 12 months. After 12 Months, if you keep all 4 Subscriptions the service will remain at \$75.00/App.	OALL'I NOL	(-\$300.00)	1 YEAR	EXT. OAELT NIGE
VARIOUS		Apps beyond the 12 month promotional period - using less than 4 Application Services will pay \$144/App.	\$144.00		1 YEAR	\$144.00
SSV01P01406A	APX NEXT SMART CONNECT		\$75.00		1 YEAR	\$75.00
SSV01P01407B	APX NEXT SMART PROGRAMMING		\$75.00		1 YEAR	\$75.00
SSV01P01901A	APX NEXT SMART MESSAGING		\$75.00		1 YEAR	\$75.00
SSV01P01408B	APX NEXT VIQI VIRTUAL PARTNER		\$75.00		1 YEAR	\$75.00
SSV01P01902A	APX NEXT SMART MAPPING		\$75.00		1 YEAR	\$75.00
SSV01P01476A	APX NEXT SMART LOCATE		\$75.00		1 YEAR	\$75.00
SSV01P01685B	CC AWARE STARTER LOCATION & MAPPING FOR APX NEXT		\$56.00		1 YEAR	\$56.00
H638EA	ADD: SMART LOCATE MAPPING TRIAL PROMO 1 YEAR TRIAL.		\$56.00	(-\$56.00)	1 YEAR	\$0.00
LSV01S03082A	RadioCentral Programming (First Year Free)	Provides access to RadioCentral programming tool and technical support (annual subscription, order one per radio) for the APX NEXT and N70 $$	\$32.00		1 YEAR	\$32.00
	Other Programming Options	CPS(Free) or RadioManagement - CPS single unit programming is included with all APX N-Series device purchases. For advanced programming solutions including features like batch programming and programming over WiFi, you can utilize RadioManagement.				

### **DMS Essential Services for APX Next & N Series Radios**

#### Essential Service Pricing Below - 3, 5, and 7 Year Options

Coverage	Product	Option Number	Service Part Number	Price (term)
	APX N50/N30	use Service PN	LSV01S03084A	\$158.26
3 Year DMS Essential	APX N70	use Service PN	LSV01S03060A	\$206.08
	APX NEXT	use Service PN	LSV01S03446A	\$230.81
3 Year DMS	APX N50/N30	use Service PN	LSV01S03085A	\$307.37
Essential with Accidental	APX N70	use Service PN	LSV01S03061A	\$399.05
Damage	APX NEXT	use Service PN	LSV01S03447A	\$450.93
	APX N50/N30	use Service PN	LSV01S03084A	\$263.76
5 Year DMS Essential	APX N70	use Service PN	LSV01S03060A	\$343.47
	APX NEXT	use Service PN	LSV01S03446A	\$384.68
5 Year DMS	APX N50/N30	use Service PN	LSV01S03085A	\$512.29
Essential with Accidental	APX N70	use Service PN	LSV01S03061A	\$665.08
Damage	APX NEXT	use Service PN	LSV01S03447A	\$751.54
	APX N50/N30	use Service PN	LSV01S03084A	\$332.34
7 Year DMS Essential	APX N70	use Service PN	LSV01S03060A	\$432.77
	APX NEXT	use Service PN	LSV01S03446A	\$484.70
7 Year DMS Essential with Accidental Damage	APX N50/N30	use Service PN	LSV01S03085A	\$645.48
	APX N70	use Service PN	LSV01S03061A	\$838.01
	APX NEXT	use Service PN	LSV01S03447A	\$946.95